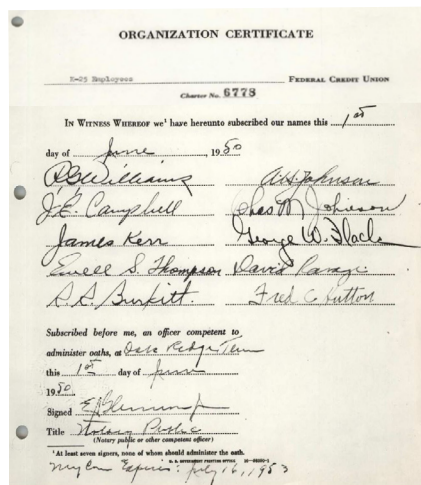


70th Annual Meeting of Enrichment Federal Credit Union



June 13th, 2020 marks the 70th anniversary of Enrichment Federal Credit Union, originally chartered as the K-25 Employees Federal Credit Union. The original charter was signed by 10 members.



We are grateful to you, our members, who have made the Credit Union what it is today and you are our future.

Board of Directors



**Rick Benson
Board Chairman**

**Dwight K. Potter
Vice Chairman**

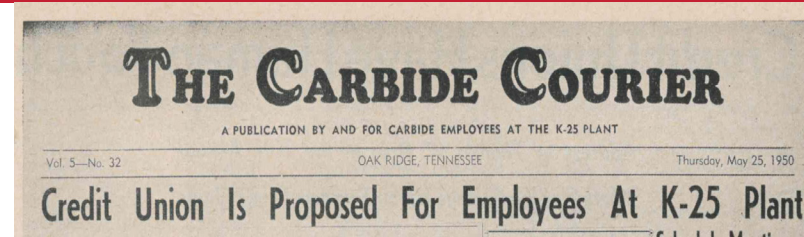
**James M. Young, Jr.
Secretary/Treasurer**

Steve Braden

John Clayton

Beth Fee

Board Chairman & CEO Report



Seventy years ago, in June of 1950, a small group of blue-collar workers in Oak Ridge, Tennessee started a cooperative to begin saving and borrowing together. That cooperative turned into K-25 Employees Federal Credit Union, formed on June 13th, 1950, by 10 employees of the Oak Ridge Gaseous Diffusion (K-25) Plant. At that time the Credit Union had just one employee, a bookkeeper working out of a cigar box. Since then, your Credit Union has grown to serve over 45,000 members in nine surrounding counties with assets of \$530 million.

Beginning in 2016, to remain relevant by providing “member financial solutions made easy,” your Credit Union set out on a long-term strategic plan to update the Credit Union’s infrastructure, its products & services, and culture, to better serve you, our members. Our goal is for our members to be able to interact with us “24 hours a day, from anywhere in the world.”

Over the past four years, the Credit Union has made a substantial investment in updating our infrastructure. This was done so we could deliver a seamless experience for our members when transacting business with us. Now that we have completed the infrastructure leg of our long-term strategic plan, our 2020 plans focus on delivering improved products & services tailored to your needs.

Things have changed significantly in the last 70 years, including our name, but our focus remains steadfast. Enrichment Federal Credit Union is here to serve you, our members, and the surrounding community with exceptional personal service delivering products that cater to each stage of your life. Everything we do – we do for you!

Supervisory Committee Report

Your Supervisory Committee represents the members’ oversight of the Credit Union. They verify that safe and sound practices are being followed, internal controls are maintained, and that the Credit Union’s financial statements are accurate.

Your Supervisory Committee is comprised of dedicated volunteers, not employees of the Credit Union. Committee members are appointed annually by your Board of Directors.

The Committee meets regularly to review the results of operational audits and then reports their findings to the Board of Directors. In 2019 the Committee worked with our internal audit department and outside independent auditors for audits of the Credit Union’s operations. A separate independent auditing firm conducted an audit of the Credit Union’s financial statements for the year ended September 30, 2019 which resulted in an unqualified, or “clean”, opinion.

The Credit Union is also examined annually by the National Credit Union Administration (NCUA). The Committee is responsible for reviewing the NCUA examination and reporting the results of the examination to the Board of Directors and Management.

Supervisory Committee

**Tim Stallings
Chairman**

David Robinson

Scot Winningham



Thanks to you, your Credit Union finished 2019 with record assets, loans, deposits, and net income. The Credit Union had assets totaling \$529.8 million for the year ending December 31st, 2019, an increase of \$32.5 million (6.5%) over the prior year.

Loans

During 2019, the Credit Union generated \$206 million in new loans to members and ended the year with total loans outstanding of \$433.4 million, an increase of \$38.1 million (9.6%) over the prior year. As of December 31st, 2019 the Credit Union's loans-to-share ratio is 92.33%. This means that for every \$1 dollar deposited, the Credit Union is loaning out 92 cents. This a good measure of how well we are fulfilling our mission of "loaning money to members for provident purposes."

Deposits

Member deposits increased to \$469 million as of December 31st, 2019, a \$50 million (11.9%) increase over the prior year. During 2019, the Federal Reserve decreased short-term interest rates twice after increasing the rates four times in 2018. Your Credit Union always seeks to maintain competitive deposit rates. We survey market rates weekly to ensure our rates remain competitive.

Members

The Credit Union added 3,033 new members (a 2.31% increase) during 2019, ending the year with 45,106 members.

Profitability

Your Credit Union continues to be a well-capitalized credit union, ending 2019 with a net worth ratio of 10.57%. NCUA defines "well-capitalized" as having greater than 7% net worth. The Credit Union finished 2019 with net income of \$5.7 million, an increase of \$2.4 million (72.7%) over 2018. Our improved profitability can be primarily attributed to increased interest income from the \$38.1 million (9.6%) growth in loans outstanding. Our mission is to make loans to our members and we earn more loaning money than we do investing. Profitability translates to lower fees, lower loan rates, and higher savings rates.

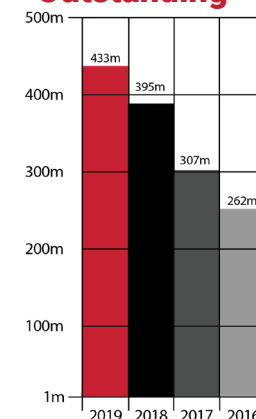
Statement of Financial Condition

Assets	2019	2018
Loans	\$433,456,225	\$395,294,829
Allowance for Loan Losses	(715,511)	(537,616)
Cash on hand	8,207,654	7,535,135
Investments	66,752,608	74,404,897
Property & Equipment	14,590,293	14,822,366
Other Assets	7,528,138	5,741,923
Total Assets	\$529,819,407	\$497,261,534
Liabilities & Net Worth		
Accounts Payable	\$ 4,379,889	\$ 4,534,226
Line-of-Credit Borrowings	-	24,471,624
Members Deposits	469,454,807	419,066,085
Total Liabilities	473,834,696	448,071,935
Members Equity	55,984,711	49,189,599
Total Liabilities & Net Worth	\$529,819,407	\$497,261,534

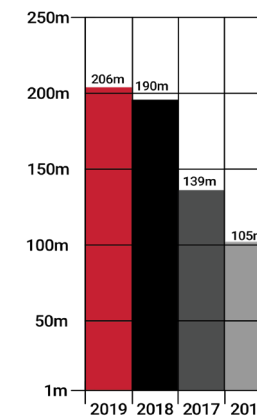
Statement of Income & Expense

Operating Income	2019	2018
Interest on Loans	\$17,774,280	\$14,069,433
Interest on Investments	2,486,170	1,215,536
Other Operating Income	6,072,613	5,498,079
Total Income	26,333,063	20,783,048
Operating Expenses		
Compensation & Benefits	8,730,985	7,761,550
Office Occupancy	1,195,055	1,156,813
Office Operations	1,654,754	1,543,621
Education & Promotion	506,525	681,009
Loan Servicing	661,089	556,123
Professional & Outside Services	3,630,552	3,421,929
Provision for Loan Losses	1,007,712	522,491
Examination Expense	133,997	121,207
All Other Operating Expenses	646,863	551,931
Total Operating Expenses	\$18,167,530	\$16,316,675
Member Dividend Expense	1,860,248	902,378
Interest on Borrowed Money	313,024	252,855
Non-operating (gain) loss	293,571	16,005
Net Income	\$5,698,689	\$3,295,135

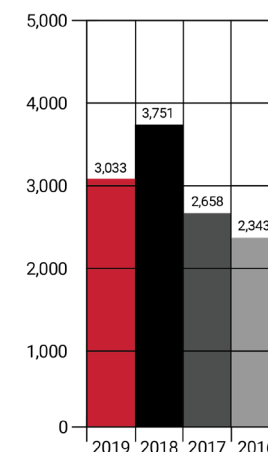
Loans Outstanding



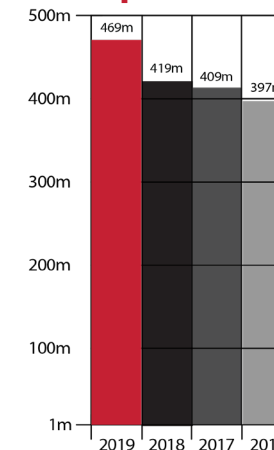
New Loans



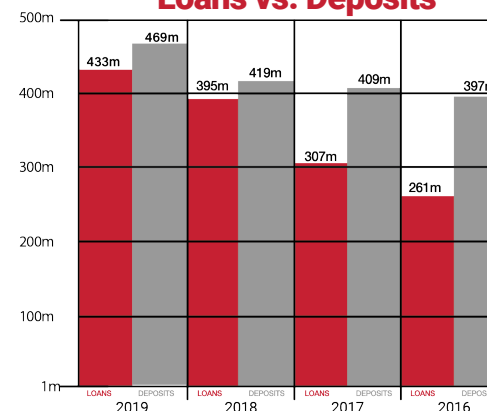
Members



Deposits



Loans vs. Deposits



**Member Financial Solutions Made Easy
anytime from anywhere in the world...
seamlessly.**

Official Minutes of the 69th Annual Member's Meeting For Enrichment Federal Credit Union

March 15, 2019

The 69th Annual Meeting was called to order by Mr. Rick Benson, Chairman of the Board of Directors for Enrichment Federal Credit Union. The meeting was held at Pollard Auditorium in Oak Ridge, Tennessee on March 15, 2019 at 7:00 p.m.

The following members of the Board of Directors were in attendance: Mr. Rick Benson, Chairman; Mr. Dwight Potter, Vice-Chairman; Mr. James T. Young, Jr, Secretary/Treasurer; Ms. Patsy Hamby; Mr. John Clayton; Ms. Pat Brackett and Ms. Beth Fee.

The following members of the Supervisory Committee were in attendance: Mr. Steve Braden, Chairman and Mr. David Robinson.

Enrichment Federal Credit Union's CEO, Mr. Craig Peters was also in attendance as well as Credit Union members, community leaders, and employees.

Mr. Young declared a quorum and Mr. Benson declared Ms. Pam Gibson with the law firm of Joyce, Meredith, Flitcroft, and Normand as Parliamentarian.

Mr. Benson welcomed everyone to the 69th Annual Meeting of Enrichment Federal Credit Union and introduced Mr. Clayton, who led the invocation. Mr. Benson also welcomed Lieutenant Alexander Bonnyman with the Young Marines Unit who presented the colors and led the audience in the Pledge of Allegiance. Credit Union Assistant Vice President of Consumer Lending, Ms. Felicia Langley, led the National Anthem.

Mr. Benson recognized Ms. Jackie Penland, who serves on the Supervisory Committee of Tennessee Members Frist Federal Credit Union. He also recognized Mr. Ron Woody, County Executive of Roane County.

Mr. Benson recognized the newly formed Member Experience Panel members and thanked them for their input on various projects over the last few months.

Mr. Peters introduced the Board of Directors and Supervisory Committee Members. Mr. Peters recognized Supervisory Committee Chairman Mr. Steve Braden and commended the work they do each month. He also introduced the Credit Union's Executive Staff. Ms. Nancy Donsbach, COO; Mr. John Merritt, CIO; Mr. Jeremy Hodges, CFO; Ms. Beth Chancey, VP of Accounting; Mr. Mike Hayes, VP of Risk and Compliance; Mr. Mark Hembree, AVP of Member Business Lending; Ms. Felicia Langley, AVP of Consumer/Indirect Lending; Ms. Laurie Craig, AVP of Human Resources; Ms. Becky Woody, AVP of Branches and Ms. Shelia Brown, AVP of Card Services.

Mr. Benson stated all annual examinations and audits performed over the last twelve months found the Credit Union to be in a sound and stable financial condition.

The motion was made and seconded to approve the Official Minutes from the 68th Annual Meeting of the Enrichment Federal Credit Union. Motion carried.

Mr. Peters recognized Ms. Chelsea Wells, Card Specialist, as Employee of the Year. Ms. Wells has worked for the Credit Union for 7 years. He also recognized Ms. Nancy Donsbach, COO, as Volunteer of the Year. Ms. Donsbach has worked for the Credit Union for 39 years. Both honors are chosen by fellow employees of the organization.

The audio-visual presentation included Credit Union highlights from 2018. After the program, Mr. Benson commended Ms. Kelley O'Dell, Member Experience Manager, and Mr. Brian Fain, Marketing and Graphics Coordinator, for their production of the Annual Meeting program.

The Credit Union and its employees continue to stay active and involved in our communities as sponsors, organizers, contributors, and volunteers. Some of these contributions are: Habitat for Humanity through Credit Unions Care, American Red Cross, Alzheimer's Tennessee, Gloves of Love, Methodist Medical Center's SleepSac project, Susan G. Komen Race for the Cure, and The Buddy Walk for Down Syndrome awareness. The Credit Union also gave away three scholarships as it continued its "Enrich Your Future" Scholarship program for high school seniors.

Mr. Young went over the Treasurer's Report and Statement of Financial Condition, as of December 31, 2018. He asked the audience if they had any questions, however, none were asked. The motion was made and seconded from the floor to approve the Treasurer's Report and Statement of Financial Condition. Motion carried.

Mr. Braden, Chairman of the Supervisory Committee, went over the Supervisory Committee Report. Mr. Braden reported that each area of the Credit Union fully carried out the policies and procedures throughout 2018. He also reported the members should have confidence in the safety, soundness and security of the Credit Union. Mr. Braden thanked his committee and the Credit Union's Internal Audit Department for their support and diligence over the last year. The motion was made and seconded from the floor to approve the Supervisory Committee Report. Motion carried.

There was no Unfinished Business to discuss.

There was no New Business to discuss.

Mr. Benson introduced the Nominating Committee members: Mr. Mickey Calfee, Mr. Dennis Pennington, and Mr. Rick Benson. Mr. Calfee read the Nominating Committee's Letter to the Chairman. The letter nominated Mr. James T. Young, Jr. and Mr. John Clayton each to a three-year term to the Board of Directors. The motion was made and seconded from the floor to elect Mr. Young and Mr. Clayton. Motion carried.

At this time, the drawing for prizes began. The Credit Union gave away 5 Echo Dots to members of the EFCU Kid's Savings Club. Mr. Adam Brown, our Enrichment Retirement and Insurance Services (ERIS) Representative, gave away a 32-inch television.

The final giveaways were cash prizes totaling \$3,500, including a grand prize of \$500.

Mr. Benson thanked everyone for their attendance and the meeting adjourned at 8:00 p.m.



Service Locations



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Knoxville, TN 37922
865-531-4727

Clinton
1116 N. Charles Seivers Blvd.
Clinton, TN 37716
865-457-1266

North Knoxville
5201 Schubert Rd.
Knoxville, TN 37912
865-688-0866

Kingston
1009 Bradford Way
Kingston, TN 37763
865-376-3451

Northshore
9219 S. Northshore Dr.
Knoxville, TN 37922
865-531-1600

Midtown
1834 Roane State Hwy.
Harriman, TN 37748
865-376-3587

Halls
7005 Maynardville Pike
Knoxville, TN 37918
865-922-1414

New Tazewell
404 S. Broad St.
New Tazewell, TN 37825
423-626-5505

